

# California Context

Over past 10 years, homeowners insurance companies have done far worse in California than nationally.

Direct incurred loss ratio (2012-2021)

Countrywide: 59.7%

California: **73.9%**

Direct underwriting profit

Countrywide: 3.6%

California: **-13.1%**

Direct profit on insurance transactions:

Countrywide: 4.2%

California: **-6.1%**

Direct return on net worth:

Countrywide: 7%

California: **0.8%**

Source: NAIC Profitability Report (released January 2023)

